**How Do You See Yourself?**

Adapted from *True Colors* by Roger Birkman, PhD

**TRUE ANSWERS ONLY**

**GROUP 1** **GROUP2** **COLOR** **JOB CATEGORY**

5 or more and 5 or more Red Production Centered

4 or less and 5 or more Yellow Procedure Centered

5 or more and 4 or less Green People Centered

4 or less and 4 or less Blue Idea Centered

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| --- | --- |
| **Usual Styles – Red C:\Documents and Settings\Elaine\Local Settings\Temporary Internet Files\Content.IE5\VBLLAIUV\MP900442288[1].jpg**  Friendly  Decisive and energetic  Frank  Logical | **Usual Styles – Green C:\Documents and Settings\Elaine\Local Settings\Temporary Internet Files\Content.IE5\X510W64U\MP900438715[1].jpg**  Competitive  Assertive  Flexible  Enthusiastic about new things |
| **Usual Styles – Yellow C:\Documents and Settings\Elaine\Local Settings\Temporary Internet Files\Content.IE5\LSW6FHW5\MP900439412[1].jpg**  Orderly  Concentrative  Cautious  Insistent | **Usual Styles – Blue C:\Documents and Settings\Elaine\Local Settings\Temporary Internet Files\Content.IE5\X510W64U\MC900438040[1].png**  Insightful  Selectively sociable  Reflective  Optimistic |

References

Birkman, R. (1995), *True Colors: Get to Know Yourself and Others Better with the Highly*

*Acclaimed Birkman Method.* (Publisher and city unavailable)